

Collateral for Project Management Consulting Services

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Introduction

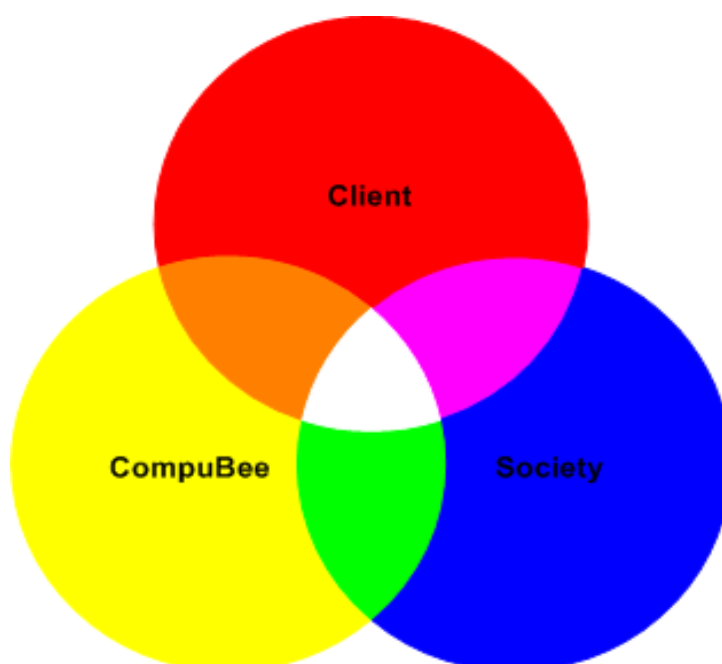
Project management is a challenge in many organizations. More pressure than ever is being applied to deliver greater returns and or improved service levels through strategic projects. In today's fast paced business world we find that the statistics continue to show that many projects are not meeting the targets set by the top management.

Organizations have increasingly started using projects management practices for strategic internal purposes such as Starting a New Plant, Business Process Re-engineering, Implementing Organization-wide Software such as ERP or starting a New Product Line. As the business scenarios are becoming complex, the scope of these internal projects in organizations increasing. Many a times these projects involve cross-functional teams across different organizational levels. The resources used for these internal projects in terms of internal man-power, raw materials, external man-power / consultants is increasing. Sometimes these resources are shared among multiple projects and managing these shared resources is a big challenge. With stakes being so high, management of these organizations cannot afford projects not meeting the stated objectives of the projects.

Organizations want both, to standardize project management practices as well as determine methodologies for repeatable processes for successful project management.

Value Proposition

We are having a rich and diverse experience of New plant set-up project, BPR Projects, ERP implementation projects, SDLC projects in IT in India and abroad. After managing projects in different environments with different skill-sets of people and variety of clients, we have mastered





project management skills, which we would like to bring on the table.

We have worked with many organisations in India and abroad, this helps us in bringing in best practices in the field of project management from these various organizations. We can share this varied experience with industry leaders with the clients to achieve their goals such as:

- ✓ Best Project Management practices
- ✓ Developing uniform project management practices across the organization.
- ✓ Bring in project management culture for strategic projects
- ✓ Developing robust processes which can consistently deliver successful projects

Our team of experts work closely with the clients' team to achieve the results as envisaged by the clients' management and surpass the expectations set by the client's management.

Critical Success Factors:

Due to the dynamic market conditions, making the robust processes for successful projects and quickly achieve the break-even on the investments, organisations are taking multi-pronged strategy mainly different areas. Following are the critical success factors:

- ✓ Sponsorship from top management
- ✓ Dedicated resources for PMO (Project Management Office)
- ✓ Commitment from all the stake-holders and
- ✓ Open mindset of employees

With the support and guidance of top management, the employees can perform enthusiastically to succeed in the objectives set for them in terms of PMO

Project Management Services – Overview

With our expert Project Management consultants, we provide all the expertise required by the client to establish PMO, run the PMO and establish project management processes and culture in an organization. CTPL uses an in-house developed methodology called UDAAN[®] for providing Project Management services to the clients.

Methodology

UDAAN[®] is a five step methodology aimed at incorporating the critical requirements into the Project Management environment and then developing customized solution to meet the clients' requirement. We help the clients in establishing a robust frame-work for project management. The five critical steps that form part of the methodology are:



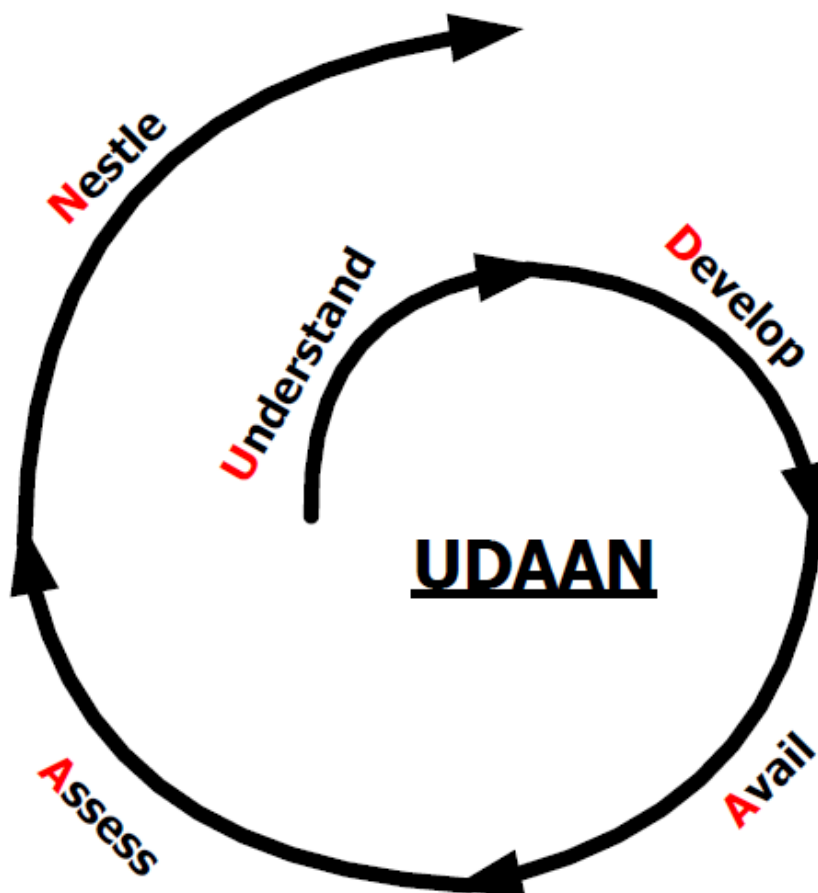
- ✓ Understand the client's organization
- ✓ Develop Processes and Templates
- ✓ Avail Processes and Templates to the projects
- ✓ Assess and Improve Processes and Templates
- ✓ Nestle the newly created PMO against robust frame-work

Understand the client's organization

This phase includes conducting study at the client's organization to understand:

- ✓ Organizational Process Assets
- ✓ Enterprise Environment Factors
- ✓ Various Templates used
- ✓ Organisations Chart with current roles, responsibility, etc. related to projects

To understand the organization, our consultants use multi-pronged strategy such as interviewing various key functionaries in the client organization, go through documented processes such as ISO manuals, attend project meetings as observers, etc. This gives us 360⁰ view of the project related processes in the client organization. Our consultants document their key findings and at the end of the study they present these key findings to the management.





Develop Processes and Templates

Our consultants guide the client's team in PMO to develop / modify existing processes close the loops so that the processes become:

- ✓ Agile
- ✓ Robust and
- ✓ Vibrant

Our consultants also help the client team to develop / modify the template simultaneously. Our consultants see that all newly developed / modified the processes and templates are complying with the PMBOK® methodology.

Both of the above points lead to changing work culture in the project management office.

Avail the processes and templates to the projects

Our consultants review the newly developed processes and templates. After the consultants are satisfied with the development, these templates and processes need to be piloted. With the help of the client a pilot project is selected and all these newly created process and template assets are put in use. through them.

Assess and improve processes and templates

Based on the feedback from pilot project, our consultants carry out minor adjustments in the processes and templates to fine-tune them with the client's organization culture.

With the help of client;s PMO our consultants provide training of these newly developed processes and templates to all the concerned departments and personnel, so that these newly developed best processes get organization wide reach and acceptance. The training also aims at building a knowledge base in client's organization.

Nestle the newly created PMO against robust frame-work

Post implementation of the PMO and PMO frame-work, our consultants offer consultancy for hand-holding the client's organization through one / two big projects, so that the client organization is comfortable with the new frame-work and accept it. During this processes, if required, the processes / templates are adjusted depending upon the feedback. After this, the complete framework is handed over to the client's team.



Consultant Profile

CTPL has maintained high standards of delivery and consultancy on account of its highly experienced consulting team. The team has a right composition of skilled personnel from a cross-industry background. These consultants have rich industry experience and have held diverse positions in the industry.

Domain Expertise

- ✓ Automotive
- ✓ Engineering
- ✓ Paper
- ✓ Projects
- ✓ Retail
- ✓ Steel
- ✓ BFSI
- ✓ Pharma

Consulting Skills

- ✓ Project Management
- ✓ Program Management
- ✓ Project Analysis and assessment
- ✓ Project Management Specialist conducting Trainings
- ✓ BPR Projects
- ✓ New Plant Set-up Project

Prior Experience

- ✓ Production Managers
- ✓ Delivery Managers
- ✓ Project Managers
- ✓ Project Planners
- ✓ Consultants
- ✓ Cost Accountants

Conclusion

Project Management solution can result in several benefits such as:

- ✓ Streamlining the Project Management Office functions
- ✓ Developing Uniform Project Management Processes
- ✓ Developing Project Management processes as per PMBOK® methodology.
- ✓ Increased in success rate of projects
- ✓ Increased dependence on systems for success of projects
- ✓ Enhanced Employee satisfaction
- ✓ More projects meeting the Delivery, Quality and Cost objectives improving Profit Margins.

The above benefits go a long way in realization of the Strategic objectives of the company.

CompuBee's Profile

CompuBee Technologies Private Limited (CTPL) is a young and fast-growing global provider of software consultancy, design and development Services Company, headquartered in Mumbai, India. It is started by industry experts who have expertise in different industry verticals and



international markets. All these experts have come together to utilize the expertise gained for the benefit of the society. To cater to global customers, CTPL works closely with Business Associates in Americas, Continental Europe and Asia.

CTPL has flexible and responsive approach which is coupled with robust processes. This ensures cost-effective project execution to international quality standards with rigorous attention to on-time completion.

CTPL partners with enterprises to provide end-to-end information solutions across a range of leading edge and legacy technologies. Supported by proven methodologies and expertise in focus verticals, our services help CXOs adopt suitable technology architectures, prioritise new solutions, streamline operations and expedite solution development, keeping in mind existing and emerging industry standards.

CompuBee's Social Responsibility

As part of corporate social responsibility, CompuBee donates some part of the profit to NGO working in social sector such as aiding cancer patients, aiding tribals in remote areas, working with chronically deceased persons, etc.



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