

# Collateral For Infor Technical Services

**CompuBee**

TECHNOLOGIES PVT LTD

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## Introduction

ERP vendors including Infor and their resellers sell standard, off-the-shelf products to the clients. To get maximum return on the investments, these off-the-shelf products (BaaN IV, BaaN ERP (5.0X) and ERPLN (6.1)) need to be administered and customized to suit clients requirements. This is also a primary concern for all the clients.

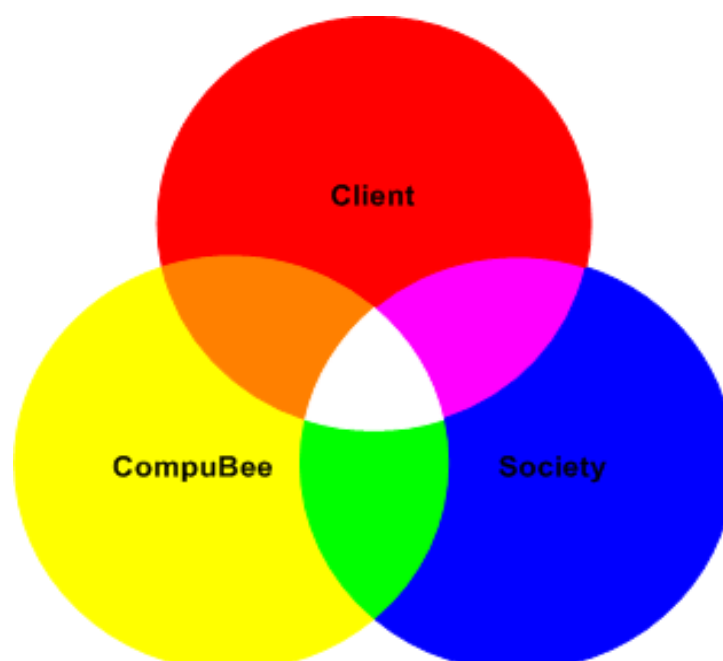
With proper administration of standard ERP products, clients can make their ERP environment robust, secure yet agile to quickly respond to the queries / transactions performed by the authorized users of this software product.

Each client operates under unique environment encompassing different legal, external as well as internal requirements. These requirements need to be addressed carefully, so that all the stakeholders are satisfied and integrity of the software system is met. With fast changing external environment, the requirements change quite fast and the standard software need to be adopted to meet these requirements.

With its offerings of ERP implementations / customizations and Bespoke development in ERP domain, we have gained expertise in this domain. We have worked with world leaders in their fields and know how to design best security system within ERP products and implement them and reap the benefits of this secure environment. We also have expertise in customization development to optimize queries and develop customizations which consume minimal server resources. We would like to share this vast experience with the clients to offer our Technical Services.

## Value Proposition

We are having a rich and diverse experience of ERP implementations,





administration and customization development such as Infor<sup>®</sup> BaaN IV, ERP (5.0) and ERPLN (6.1), Oracle<sup>®</sup> EBS (11i). We also have experience in optimisations of ERP implementations to improve the return on ERP investments.

We have worked with many organisations in India and abroad for their ERP projects. We can share this varied experience with industry leaders with the clients to achieve their goals such as:

- ✓ ERP Sizing
- ✓ ERP Installation
- ✓ ERP Administration
- ✓ ERP Customization Development
- ✓ Migrations to ERP system from legacy system as well old ERP system
- ✓ Interface Development with other software
- ✓ ERP Performance tuning

Our team of experts work closely with the clients' team to achieve the results as envisaged by the clients' management and surpass the expectations set by the client's management.

### **Critical Success Factors:**

Due to the dynamic market conditions and quickly achieve the break-even on the investments, organisations are taking multipronged strategy mainly different areas:

- ✓ Installing and Maintaining Secure, Robust yet Agile ERP environment
- ✓ Developing Efficient and Economical customization to meet the business requirements
- ✓ Effectively migrating all the required data from old system to new ERP
- ✓ Documenting the customizations for future maintenance.

To perform the above activities, generally ERP vendors are contacted and are told to perform these activities.

### **Technical Services – Overview**

With our expert consultants we provide all the technical expertise required by the client to run the ERP system efficiently and effectively. CBT uses an in-house developed methodology called STATUS<sup>®</sup> for providing technical services to the clients.

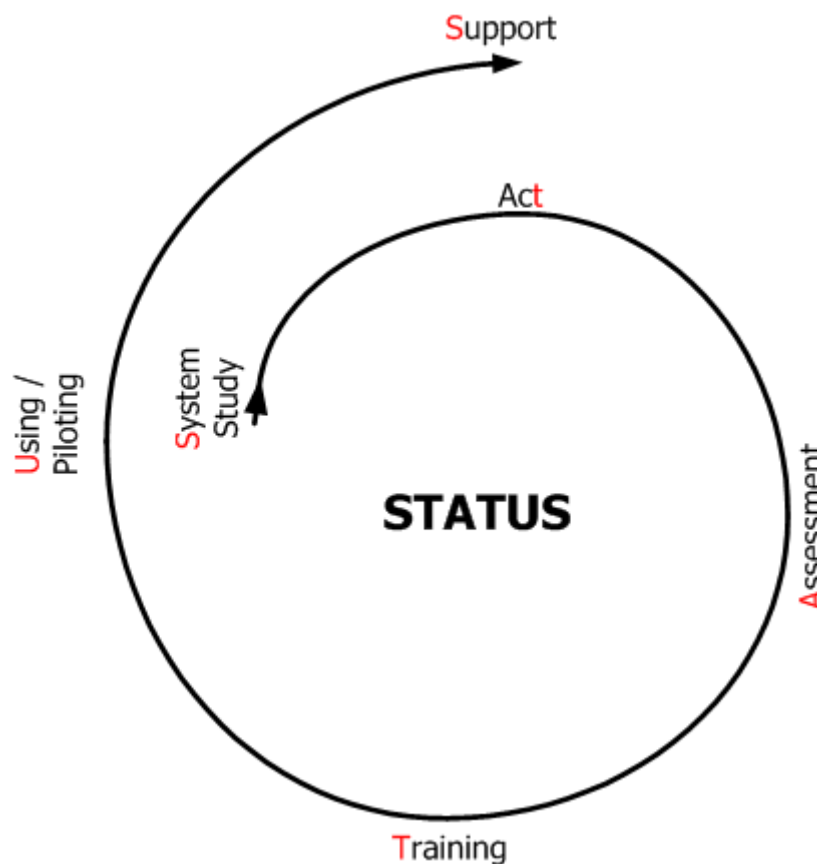


## Development Methodology

STATUS<sup>®</sup> is a six step methodology aimed at incorporating the critical requirements into the ERP environment and then developing customized solution to meet the clients' requirement, testing the development and then supporting that development through-out its life-cycle. The six critical steps that form part of the methodology are:

### *Systems study*

This phase includes conducting of system study to understand ERP system requirements, customization requirements, administration requirements and environment at the clients end. Also included in the activities are evaluation of five big areas which needs to be improved upon, root cause analysis of these improvements and impact of these improvement areas on current ERP environment.



### *Act*

Develop the improvement in terms of customization or carry out system administration to meet the criteria defined by the client during System Study phase. Our well experienced consultants use their expertise to develop solutions which meet or surpass the expectations of the clients.



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## ***Assessment***

We carry out rigorous in-house assessment (testing) of our development at every stage of it. With this multi-stage testing, there are very rare chances that our development not meeting clients' requirements. Once we are totally satisfied with our in-house testing, we coordinate with the key-users for user testing of the development. This thorough testing ensures that our developments meets all the development criteria specified by the client.

## ***Training***

Training is provided to various levels of clients' employees to productively use the newly developed solution. This aids in proactively performing routine customization / administration activities as well as taking part in solving business issues impacting the department / organization. The training also aims at building a knowledge base on customization and administration.

## ***Using / Piloting***

Once all the concerned users are trained on the new development / administration activity, we closely coordinate with clients' team for making available the new development in production environment. This ensures that the ERP development envisaged by client is seamlessly incorporated in the clients' ERP environment.

## ***Support***

Sequel to the implementation of the development, CBT provides extended support and consulting services in the areas of:

- ✓ Initial hand holding
- ✓ Ongoing support for building of expertise in the concerned areas
- ✓ Process improvements in the areas of customizations and administration and
- ✓ System audits.

## ***Conclusion***

Implementation of and ERP based BPI solution can result in several benefits such as:

- ✓ Increased Productivity
- ✓ Increased Production
- ✓ Increased Quality and Reduced Defects
- ✓ Enhanced Safety
- ✓ Reduced Inventory Costs



- ✓ Better Profit Margins

The above benefits go a long way in realization of the Strategic objectives of the company.

### **Consultant Profile**

CBT has maintained high standards of delivery and consultancy on account of its highly experienced consulting team. The team has a right composition of skilled personnel from a cross-industry background. These consultants have rich industry experience and have held diverse positions in the industry.

#### **Domain Expertise**

- ✓ Automotive
- ✓ Engineering
- ✓ Paper
- ✓ Projects
- ✓ Retail
- ✓ Steel

#### **Consulting Skills**

- ✓ Implementation Project Managers
- ✓ Change Specialists
- ✓ Audit Specialists
- ✓ Business Analysts
- ✓ Techno Marketing Specialists
- ✓ Trainers
- ✓ Technology Experts
- ✓ Developers

#### **Prior Experience**

- ✓ Production Engineers
- ✓ Design Engineers
- ✓ Other ERP
- ✓ Maintenance Engineer
- ✓ Planners
- ✓ Consultants
- ✓ Cost Accountants

### **CompuBee's Profile**

CompuBee Technologies (CTPL) is a young and fast-growing global provider of software consultancy, design and development Services Company, headquartered in Thane, a vibrant suburb of Mumbai, India. It is started by industry experts who have expertise in different industry verticals and international markets. All these experts have come together to utilize the expertise gained for the benefit of the society. To cater to global customers, CTPL works closely with Business Associates in Americas, Continental Europe, Middle-East and Asia.

CTPL has flexible and responsive approach which is coupled with robust processes. This ensures cost-effective project execution to international quality standards with rigorous attention to on-time completion.

CTPL partners with enterprises to provide end-to-end information solutions across a range of leading edge and legacy technologies. Supported by proven methodologies and expertise in focus verticals, our services help CIOs adopt suitable technology architectures, prioritise new





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solutions, streamline operations and expedite solution development, keeping in mind existing and emerging industry standards.

### **CompuBee's Social Responsibility**

As part of corporate social responsibility, CompuBee donates some part of the profit to NGO working in social sector such as aiding cancer patients, aiding tribals in remote areas, working with chronically deceased persons, etc.



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